

## QUALIFICATIONS OF ERIC L. BOOZER, MAI, CCIM

*Boozer & Company, P.C.*  
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### **EDUCATION**

Jacksonville State University: Bachelor of Science Degree – 1985

#### *Appraisal Institute Courses & Seminars:*

|  |  |
|--|--|
| Real Estate Appraisal Principles       | Case Studies in Real Estate Valuation      |
| Basic Valuation Procedures             | Report Writing and Valuation Analysis      |
| Capitalization Theory and Techniques A | Standards of Professional Practice A       |
| Capitalization Theory and Techniques B | Standards of Professional Practice B       |
| Analyzing Operating Expenses Seminar   | Data Confirmation and Verification Methods |
| Small Hotel/Motel Valuation            | The Internet and Appraising                |
| Advanced Income Capitalization         | Appraisal of Local Retail Properties       |
| Evaluation of Commercial Construction  | Evaluation of Residential Construction     |
| Analyzing Commercial Lease Clauses     | Conservation Easements (ASFMRA)            |
| Effective Appraisal Writing            | Litigation Appraising                      |
| Analyzing Distressed Real Estate       | GIS Applications for RE Appraisal          |

### **EXPERIENCE**

1996-Present: President, **BOOZER & COMPANY, P.C.**, a real estate appraisal and consulting firm specializing in the valuation of commercial, industrial, and residential properties.

1991-1995: Real Estate Appraiser - Norman Hall & Associates  
1990-1991: Real Estate Appraiser - Richard Banks & Associates  
1987-1990: Real Estate Appraiser - Tennessee Valley Authority

*Provided testimony in federal and circuit courts as an expert witness in real estate valuation.*

### **PROPERTY TYPES APPRAISED**

|                  |                     |                               |
|------------------|---------------------|-------------------------------|
| • Apartments     | • Office            | • Shopping Centers            |
| • Manufacturing  | • Office/warehouse  | • Distribution centers        |
| • Restaurants    | • Churches          | • Automobile dealerships      |
| • Subdivision    | • Single-family     | • Timberland/rural land/farms |
| • Parking Garage | • Residential Condo | • Elderly housing facilities  |
| • Hotel/motel    | • Self-storage      | • Office Condominiums         |

Other experience includes consulting, investment analysis, feasibility studies, market analysis, site selection, tax assessment advice, litigation consulting, condemnation, and the valuation of easements, encroachments, estates and partial interests.

### **PROFESSIONAL AFFILIATIONS**

Member Appraisal Institute (MAI) Certificate No. 10671  
State Chapter No. 37 - 1995 MAI Candidate Liaison  
Chapter Nominating Committee – 1996, 1999  
Young Advisory Council, Washington D.C. - 1996  
Chapter Board of Directors - 1997, 1998, 1999  
General Associates Guidance Chair - 1997, 1998  
Tennessee State Certified General Real Estate Appraiser - License Number CG-389  
Real Estate Broker - State of Tennessee - License Number 00237573  
Member of Greater Nashville Association of Realtors®  
Certified Commercial Investment Member (CCIM)